

# Careers at NAL

NAL Ltd are the UK's leading innovator in the design, engineering and supply of pole retention systems, impactable bollards and EV Charging products for the infrastructure, highways and rail markets. Headquartered in Worcester, NAL is part of the €27 billion CRH Group that operates from multiple sites across the UK and Ireland, exporting to over 30 countries worldwide. Due to the continued growth of our business we currently have a vacancy for a:

## Internal Sales Coordinator

### The Role

Based at NAL, Worcester, the successful candidate will report to the UK Sales Manager and be responsible for all aspects of sales order processing including:

- Provide quotations to customers
- Handle and process customer orders and price enquiries smoothly.
- Provide general account management function
- General customer liaison and timely resolution of issues and queries.
- Use CRM system to assist in customer interactions
- Use Showpad to provide documents to customers
- Complete monthly reports
- Support wider sales team on commercial agreements
- Manage complaints efficiently and effectively

### How to apply

NAL is a progressive business with a focus on attracting and developing the best talent. Excellent career development opportunities exist within the business and the wider CRH Group. We offer an attractive remuneration package including ShareSave options and private healthcare provision. If you would like to be considered for this post, please forward a covering letter and C.V. by email to [recruitment@cubis-systems.com](mailto:recruitment@cubis-systems.com). All applications must be received by **Tuesday 21<sup>st</sup> March 2023**

### The Applicant

The ideal applicant will have proven experience in a Sales role within a similar environment and will possess the following skills and competencies:

- Minimum of five GCSE's or equivalent including Maths and English.
- Training in Microsoft excel is essential
- Customer service experience is desirable
- Knowledge of civil products and basic understanding of traffic signals, street lighting and highways
- Salesforce training or experience is desirable
- Showpad training or experience is desirable
- A background in Specification, Sales or Civil Engineering is advantageous
- Proficiency in Microsoft office is essential
- Experience of working in a fast paced, manufacturing (preferable) environment.
- Excellent communication skills at all levels of the sales process